INTEGRATING SUSTAINABILITY IN EMERGING MARKET DEBT INVESTING

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COMPANY &

EXPERIENCE

BACKGROUND

- · Firm: Founded in 2007
- Offices: Head office in Denmark with offices in Zürich and New York
- · Assets under management: \$10.5bn

OUR BUSINESS

- Boutique: Specialist emerging and frontier markets manager
- Clients: Manages emerging market sovereign investments for institutional and retail investors globally

OUR APPROACH

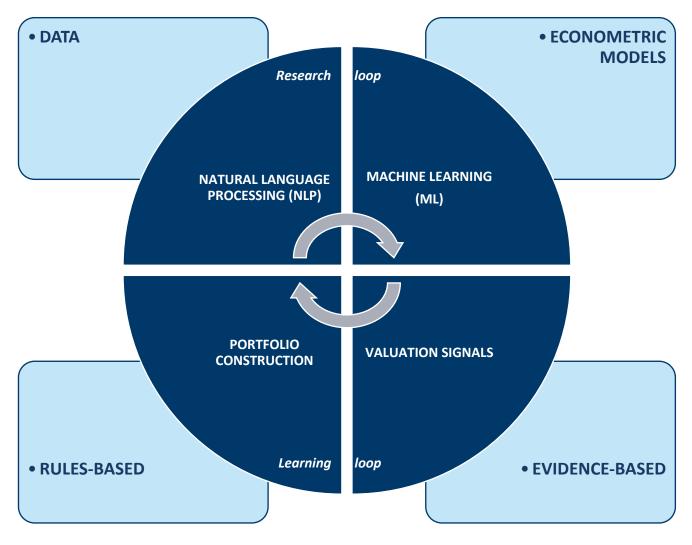
- Philosophy: Diversified style. Conviction-based active management. Unique proprietary systems
- Sustainability: ESG-integration to the investment process based on ESG-adjusted valuations and ratings
- Research anchor: Overarching research framework has a dynamic interplay with investment process





QUANTITATIVE APPROACH

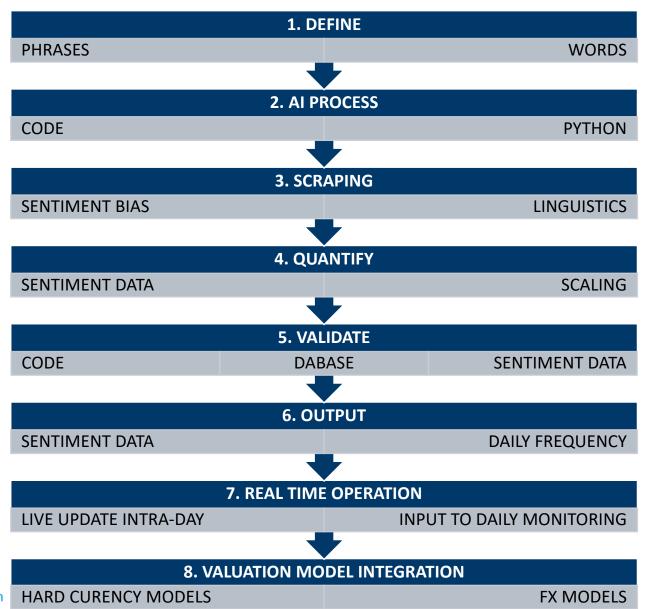
EVIDENCE-BASED





INPUT

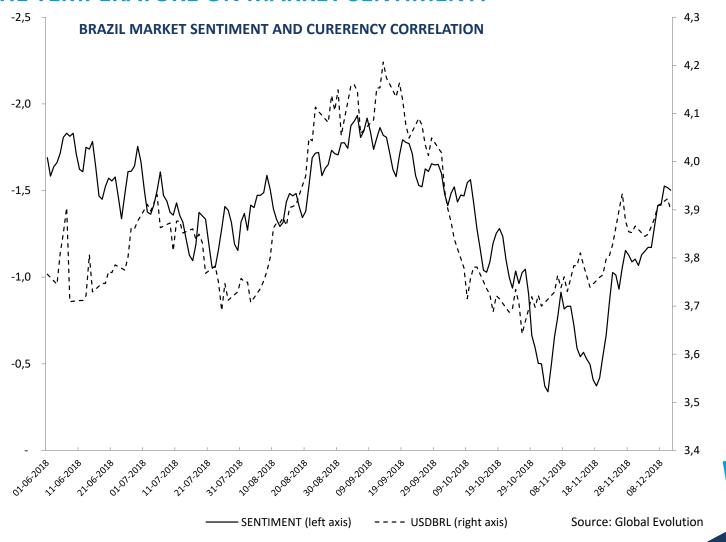
TAKING THE TEMPERATURE ON MARKET SENTIMENT!





INPUT

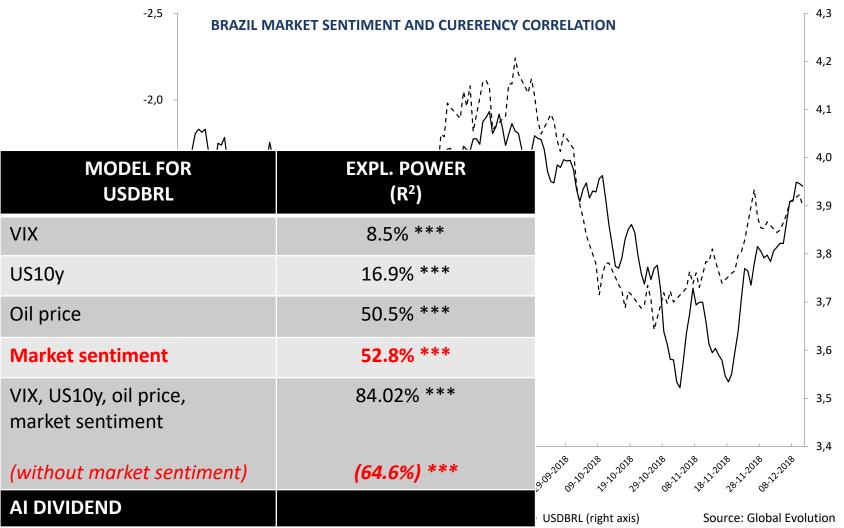
TAKING THE TEMPERATURE ON MARKET SENTIMENT!





INPUT

TAKING THE TEMPERATURE ON MARKET SENTIMENT!



Valuation Model improvement: USDBRL

• 19.4% points

• 30.1% Source: Global Evolution

AI DIVIDEND -

POTENTIAL FOR ASSET MANAGEMENT

TAKING THE TEMPERATURE ON MARKET SENTIMENT: EVALUATING RISK IN A NEW WAY BY MEASURING ISSUES THAT PREVIOUSLY WERE UNMEASURABLE.

CREATING DATA AND INFORMATION THAT CURRENTLY DOES NOT EXIST

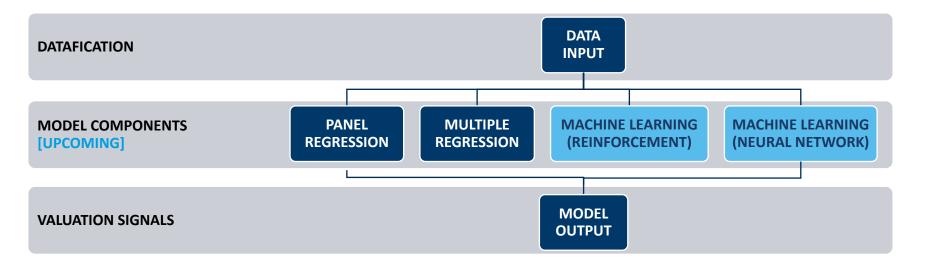
POTENTIAL FOR RESEARCH AND ASSET MANAGEMENT IN EMERGING MARKETS AND GENERALLY

- RELEVANT FOR
 - SOVEREIGN
 - CORPORATE
 - US POLITICAL RISK
 - THEMES SUCH AS ELECTION RISK, HUMAN RIGHTS AND OTHER ESG INDICATORS



MODEL

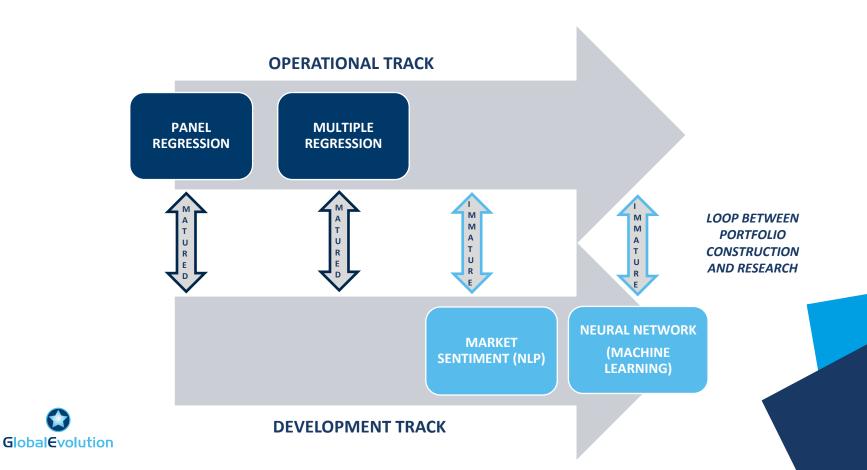
ECONOMETRIC APPROACH





RESEARCH DATA AND METHODOLOGY

- The management of an evidence-based portfolio relies heavily on the feedback loop between research and the portfolio management!
- Continuous data and methodology optimization will optimize the model signals and portfolio performance
- Two tracks are parallel; development track will feed into the operational track when methodologies and data are sufficiently mature



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